

Fmuser

Your IPTV Solution Partner

HOTEL IPTV | HOSPITAL IPTV | Internet Service Provider(ISP) IPTV |
Cruise Ship IPTV | TRAINS IPTV | PRISONS IPTV | GOV AGENCIES |
SCHOOLS IPTV | FITNESS IPTV | ENTERPRISES IPTV



<https://www.fmradiobroadcast.com/product/iptv-solutions>



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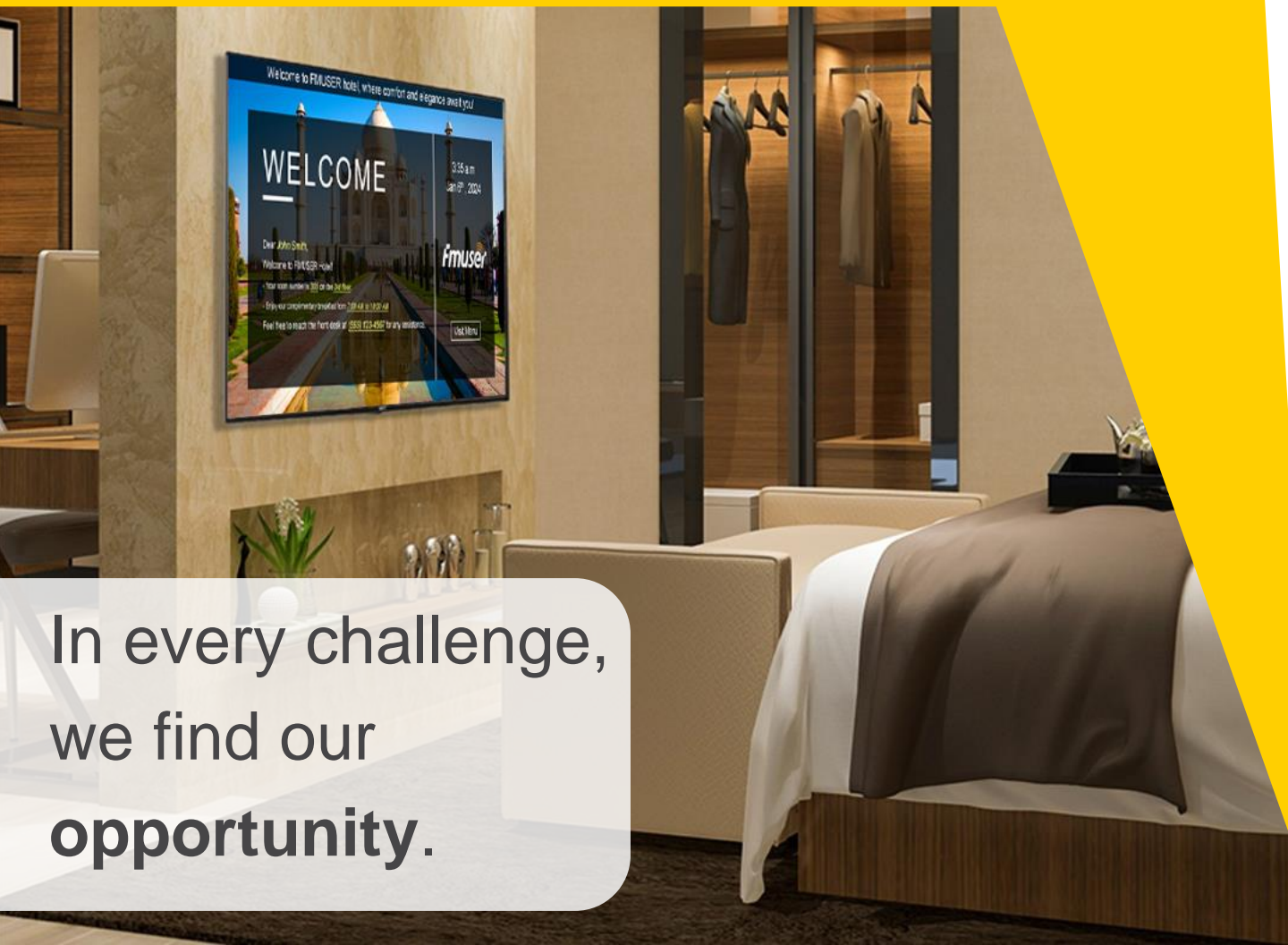
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In every challenge,
we find our
opportunity.

Introduction

FMUSER is a leading integrator of broadcasting technology, specializing in innovative solutions for radio and television broadcasting. We proudly serve a diverse clientele, including radio stations, television stations, hotels, government departments, and system integrators.

Our commitment to quality is evident in our extensive range of products, such as FM transmitters and IPTV systems. We collaborate with local system integrators to provide tailored services, ensuring comprehensive solutions for various sectors, including local governments and communities.

Headquartered in China, FMUSER empowers broadcasters and content creators worldwide with cutting-edge technology and exceptional service, all while focusing on innovation and community impact in the broadcasting industry.



Tom Leequan, General Manager, FMUSER

— Integrity, Innovation, Impact —

“**Our** core values of quality, integrity, and customer satisfaction drive us to be a solutions-focused company. We are committed to ensuring we meet our clients’ diverse needs by providing exceptional service and support. Let every system integrator become an expert in whole-house smart integrated solutions.”

KEY BENEFITS

- Efficiently utilize resources
- Deploy resources optimally
- Reduce infrastructure and operating costs
- Improve revenue realization
- Enhance Security & Safety Measures





Who We Are?

We enhance hospitality with innovative TV and IPTV solutions that boost hotel guest satisfaction and revenue.

FMUSER is a leading provider of hospitality TV sets and IPTV solutions, designed to enhance the guest experience in hotels and other hospitality venues. Whether for boutique hotels or large chains, our advanced TV systems and in-room entertainment options are tailored to boost guest satisfaction and in-room spending. Choose FMUSER to transform your hospitality offerings and elevate your guests' stays.

18+ Years of Experience
in Hospitality

Serviced Over 15,000+
Hotel Bedrooms

IPTV Solutions for
Every Venue

Some of those who trusted us...



Successful Stories

Hotels & Resorts



Best Western Hotel - IPTV Solution

We successfully upgraded **1,368 hotels and resorts** from coaxial cable to IPTV systems, significantly enhancing customer viewing experiences and service quality.

IT Solution Companies



Interactive Management Saudi - IPTV Solution

Supported **120** system integrators in transitioning to IPTV for five-star hotels, generating **\$8.6M** in profit. Assisted **15** integrators in increasing average order value from **\$2K to \$20K-\$800K**, including a **\$3.46M** solution for a hospital with medical furniture, IPTV, and broadcasting systems

Government Agencies



Saudi Ministry Of Sport – IPTV Solution

We delivered an advanced IPTV system to the **Saudi Ministry Of Sport**, enhancing live broadcasts and viewer experience. We also integrated an efficient FM transmission system for the **Ministry of Defense (Saudi Arabia)**, ensuring seamless communication.

Hospital Industry



Djibouti Nursing Home - IPTV System

We delivered IPTV solutions to the Djibouti nursing home, enhancing entertainment for retired officials and their families, and significantly boosting customer satisfaction for a more enjoyable stay.

Enterprises & Corporate



Djibouti Salaam Group - IPTV Solution

Djibouti Salaam Group offers family-style hotel services for military families, government families, and Fortune 500 employees. We delivered IPTV solutions to enhance room service and boost customer satisfaction, allowing guests to enjoy tailored entertainment for a more engaging stay.

Diversity Drives Excellence



IPTV Solutions for Various Industries

FMUSER offers comprehensive IPTV solutions, including **headend equipment and software**, tailored for **education, transportation, prisons, ISPs, fitness centers, and maritime sectors** to enhance services and customer experiences.



Strength in Partnership: FMUSER and System Integrators Unite

FMUSER is not just a product supplier for system integrators; we are a strong partner in your market competition.

Together with system integrators, we stand united to provide comprehensive solutions for hotels.



Strategic Support

We work closely with system integrators to develop market expansion strategies, sharing industry trends and market dynamics to enhance competitiveness.



Training & Support

FMUSER offers essential technical training to system integrators, ensuring they are well-versed in product functionalities and best practices.



Customized Solutions

We provide tailored solutions that address the diverse needs of different hotels, enabling system integrators to respond swiftly to client requirements during project implementation.



Joint Marketing Initiatives

We engage in joint marketing campaigns with local distributors, leveraging both parties' strengths to increase visibility and drive demand in the hotel sector.

The Vital Role of **System Integrators** in FMUSER Hotel IPTV Solution

As a system integrator for hotel IPTV systems, you are essential to the hotel market.

Your role goes beyond installing our high-quality products; it includes providing training and maintenance services to ensure hotels effectively utilize our solutions, enhancing the overall guest experience.



Market Expansion

You are responsible for expanding your customer base through effective marketing strategies and nurturing strong customer relationships to drive loyalty and growth.



Product Procurement

Establishing a long-term partnership with FMUSER allows you to gain cost advantages and ensure a steady supply of high-quality products.



Installation Services

You are responsible for providing professional installation services to hotels, ensuring that all equipment operates at optimal performance levels. This dedication enhances guest experiences and establishes you as a reliable partner for hotel management.



After-Sales Service

Utilize FMUSER's training to offer annual service packages locally, charging \$500 to \$4,000 per hotel. Provide exceptional support to help clients overcome daily operational challenges and enhance customer satisfaction!



Your Path to Profitability

Starts with Our **Integration Model**

With our comprehensive pricing options, you can provide a diverse range of programming while maximizing your profitability.



Installation Fees

System integrators can charge professional installation fees when setting up IPTV systems for hotels, generating direct revenue for your company.



Maintenance Fees

Offer annual maintenance services, including system updates, troubleshooting, and technical support, to ensure the system remains in optimal condition.

*“Integrate for impact,
because the future of hospitality awaits you!”*



Standard Pricing

Simplify your product offerings with FMUSER pricing based on hotel size, ensuring effective solutions for every property.

- ✓ DSTV Subscription Fees
- ✓ FMUSER Product Costs
- ✓ Integrator Service Fees



5 Steps to Increase System Integrator Income by 380%



Step 1: Create A Hotel List

Compile a detailed list of all hotels in your area, including their type, size, and contact information. Discuss this list with the FMUSER team to quickly establish connections for bulk marketing outreach.

Step 2: Manager Visits

Actively visit hotel managers to address issues like unclear TV signals while highlighting how an IPTV system can enhance hotel image and profitability, helping them recognize the investment's value.



Step 3: Leverage Networks

Utilize existing relationships to find technical administrators at 5-star hotels, and ask for introductions to hotel managers for direct discussions.

Step 4: Showcase Success

Highlight successful IPTV installations in 5-star hotels to demonstrate their positive effects, influencing other hotels in the region to choose your installation services.

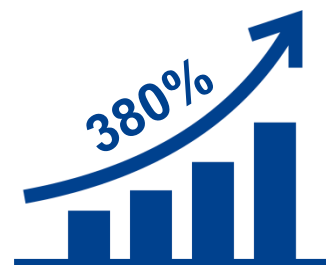


Step 5: Expand Your Hotel Business with FMUSER Solutions

With FMUSER, you can effortlessly promote a range of complementary services to hotels

“Elevate Your Hospitality Game with FMUSER Solutions!”

- FM, AM, TV Broadcasting Systems
- IPTV Systems
- LED Displays
- Conference Systems
- Audio Systems
- Hotel Integrated Solutions (including furniture and low-voltage systems)
- Hospital Integrated Solutions (including furniture and low-voltage systems)
- Government Building Integrated Solutions (including furniture and low-voltage systems)
- Hotel Consumables (e.g., bedding, toiletries, paper products)



How FMUSER Integrated Solutions Empower System Integrators

The Challenge of One-Time Projects

In an ever-evolving technological landscape, system integrators often find themselves wrestling with the challenge of project-based income. Many are limited to one-time projects, which can lead to inconsistent revenue streams and underutilization of their expertise. This predicament raises several questions:

1. How can system integrators transition from basic installations to more advanced solutions?
2. What strategies can be implemented to foster consistent income rather than sporadic projects?
3. How can technology upgrades enhance customer satisfaction and overall profit margins?



Problems Faced by System Integrators

System integrators frequently face numerous hurdles, particularly in sectors like hospitality, where clients demand cutting-edge solutions to enhance guest experiences. The common issues include:

- **Limited Technological Offerings:** Many integrators are confined to older technologies such as analog and satellite television, which do not meet the modern demands of clients.
- **Client Expectations:** Hotels increasingly seek advanced solutions like IPTV systems to provide seamless entertainment and improve guest satisfaction.
- **Competitive Pressure:** Integrators must find ways to differentiate themselves in a market crowded with competitors who offer similar services.
- **Revenue Constraints:** The reliance on one-time installations often limits the financial growth potential for system integrators.

Moreover, hotel clients are also facing challenges in delivering high-quality services that meet the expectations of tech-savvy guests, further complicating the relationship between integrators and their clientele.

How FMUSER Integrated Solutions Empower System Integrators

How FMUSER Solutions Transform System Integrators' Capabilities

FMUSER Integrated Solutions provides a pathway for system integrators to overcome these challenges. By assisting **120 system integrators** in transitioning from basic installations to advanced IPTV systems, FMUSER has unlocked significant profit potential—resulting in a staggering **\$8.6 million** in profits for these businesses.

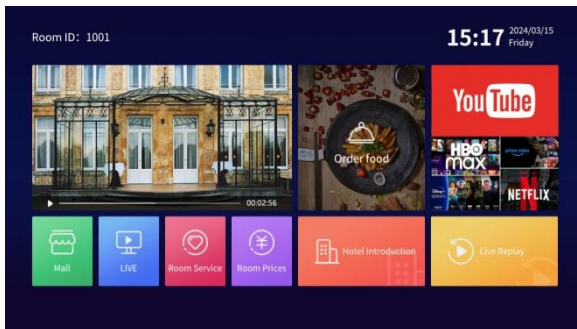
Custom Welcome Page



SD/HD/4K Live TV



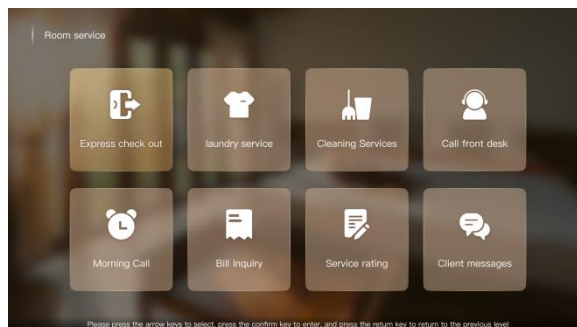
Interactive IPTV Menu



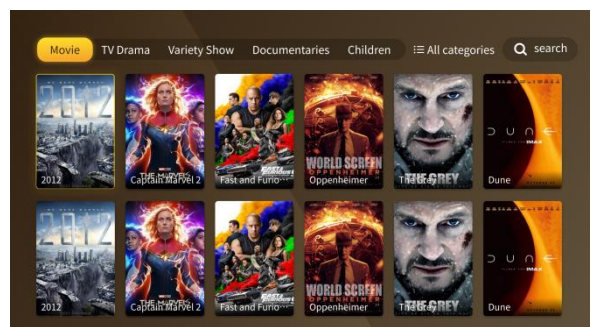
Paperless Food Menu



Integrated Room Services



Bespoke VOD Library



One-Stop IPTV Solution

Features

Innovative features that redefine hospitality.

- Cost-Effective
- Internet-Free Operation
- Fully Customizable
- Hotel Services Integration
- Efficient Guest Management
- Interactive Features
- Multilingual Support
- Complete Turnkey Solution
- Scalable Services
- Extensive Channel Selection
- Maintenance and Updates
- Seamless Integration
- High Compatibility
- Easy Transition to Cable TV
- Industry-Specific Interface

- Notice -

1. Functions may change due to system upgrades. Please check the latest FMUSER products.
2. Custom functions may incur additional fees.

Functions

Streamlined functions for enhanced guest satisfaction.

- Welcome Screen
- High-Quality Live TV
- Video on Demand (VOD)
- Food and Drinks Ordering
- Scenic Spots Information
- Hotel Information
- TV Widgets
- Purchase Requests
- Guest Messaging
- PMS Integration
- Show Guest Name
- Room Bill
- Express Checkout
- Shopping Cart
- Guest Survey
- Housekeeping Menu
- Flight Information
- News Feeds
- Fire Alarm Warning
- Timed Delivery of Purchases
- Table Booking Requests

Services

Comprehensive services for exceptional guest care..

- Compatible TV Sets
- Turnkey Custom Services
- Hardware and Software
- On-Site Installation Services
- System Pre-Configuration
- Training & Documentation
- 24/7 Online Support

- Service Fee Structure -

All service fees will be charged based on the actual project, including:

1. Accommodation (and food)
2. Round-trip travel expenses,
3. Engineering fees (per person per day)
4. Other costs incurred by the project.

For details, please consult FMUSER's technical support team

*...let us tailor your TV system
to enhance your guest experience...*



Hospitality TVs

Hospitality TVs are specifically built to run extended hours each day and are packed with a wide range of hotel features, much more suited for use in a professional setting.

720p	HD
1080p	FULL HD
2K	QUAD HD
4K	ULTRA HD

High-Definition Display for Superior Viewing



Unlimited Smart TV Features



User-Friendly Interface for Easy Navigation



Seamless Integration with External Systems



Robust Durability and Reliability



Lower Energy Consumption and Costs

How to choose the optimal TV size for your hotel?



10 feet



10 x 12" = 120 inches
Distance in inches

Divide by 3 for
minimum size

40"

Divide by 2 for
maximum size

60"

FMUSER proudly partners with **AMAZ TV** to offer high-quality, affordable televisions compatible with our hospitality IPTV solutions. Unlike premium brands like Samsung, Philips, LG, and Sony, which can be costly and reliant on cloud systems.

amaz®
Life's Amazing



Hotel IPTV System

Put the paper aside and turn your guest directory into an interactive IPTV menu!



Multilingual Interface

Provide multilingual interfaces for guests to navigate easily in their preferred language, ensuring a comfortable and personalized experience.



Increase Your Sales

Allow guests to order room service, late checkout, book a table or a Spa Treatment, all via the hotel TV menu



Tailoring TV Packages

Select appropriate TV program packages based on customer types (e.g., to provide enhanced services for VIPs)



Improve Experience

Let guests browse your hotel content on the TV with ease at their own leisure



CABLE TV SYSTEM

VS

FMUSER IPTV SYSTEM

FEATURES

Cable TV System

Traditional TV Solutions Widely Adopted by Most Facilities



FMUSER IPTV System

Next-Gen Entertainment TV Technology led by FMUSER



INTERACTIVITY

Limited; only channel switching

Enhanced; includes VOD, hotel info, dining/shopping, music channels, scrolling text, etc.

CABLING COSTS

High; coaxial cable required

Lower; can share CAT6 network cables with other systems

MULTI-SERVICE OPERATION

Restricted; limited bandwidth for HD or multiple streams

Supports; simultaneous viewing of multiple HD channels & other interactive functions

ENCRYPTION & ACCESS CONTROL

Limited; via CA cards

Advanced; multi-layered user management via web interface, better content protection

IMAGE QUALITY

Standard; mainly SD

High; including HD and UHD options

SOUND QUALITY

Basic; can enhance with external audio equipment

Superior; Dolby & surround sound support

SIGNAL STABILITY

Vulnerable; prone to interference & snow/pixelation

Stable; reliable signal

PORTABILITY

Non-existent; fixed installation area

Versatile; accessible on multiple devices for mobile viewing

BANDWIDTH REQUIREMENTS

Low; SD requires few Mbps

Higher; especially for HD & rich content

FLEXIBILITY

Low; fixed channel lineup

High; customizable programs & personalized recommendations

TECHNOLOGICAL DEVELOPMENT

Mature; widespread adoption

Evolving; continuous upgrades for enhanced content & features

USER EXPERIENCE

Basic; limited functionality

Enhanced; multiple interactive features & personalized experience



Features	FMUSER IPTV System	Samsung IPTV System	LG IPTV System
User Interface	Flexible branding solutions, customizable	Fixed interface with limited branding options	Limited templates available
Technical Support	24/7/365	Business Time Only	Business Time Only
Maintenance	On-Going & Simple	Complex & Costly	Complex & Costly
Android Compatibility	Android, supports all Android apps	No Android compatibility, limited to Tizen	No Android compatibility, limited to WebOS
Hardware Compatibility	Supports DVB-S, S2 satellite, DSTV; UHF DVB-T, DVB-T2, ATSC, ISDB-T	LYNK Cloud	LG Pro Centric
Content Sources	DSTV, Local HDMI, FTA & CAM Encrypted Content, and more.	LYNK Cloud	LG Pro Centric
Interactivity	High	Limited	Limited
Customization	Rich	Limited	Limited
Multimedia Support	Supports various video formats and live streaming	Common video formats, limited streaming	Common video formats, limited streaming
Payment Model	One-time Payment. , free support for 300 TVs	On-going Payment, Charges \$40-55 per TV for port activation	On-going Payment, Charges \$40-55 per TV for port activation
Updates & Upgrades	On-going; supports all HDMI TVs	Limited ; No support for pre-2020 TVs	Limited; No support for pre-2021 TVs
Price Package (e.g. 50 hotel rooms)	\$6,500 to \$15,000	>\$15,000; Port activation Fees Required	>\$20,000; Port activation Fees Required
Paperless Ordering	Yes. Menu & Ordering Mode Supported	Barely. Usually does not provide direct ordering functions	Barely. Usually does not provide direct ordering functions
Training & Learning	Online Knowledge Base & Distributed-Oriented Training Resources Provided	Limited	Limited



FMUSER IPTV Headend

Basic Plan for 50 Hotel Rooms

Equipment Names	Quantities
FMUSER FBE700 IPTV Gateway Server	1 pcs
FMUSER FBE010 IPTV Set-top Boxe Kits	50 pcs
FMUSER Digital Satellite Finder	1 pcs
FMUSER 24-port Gigabit Ethernet Switch	2 pcs
FMUSER IR Infrared Emission Line Kit	50 pcs
FMUSER FTA 8-output LNB	1 pcs
FMUSER RG9 RF Coaxial Cable	300 meters

FMUSER FBE700 All-in-one IPTV Gateway Server



- Supports SRT, HTTP, UDP, RTP, RTSP, HLS, and TS file uploads via web management.
- Provides SRT, HTTP, UDP, RTP, RTSP, HLS, and RTMP outputs, requiring H.264 and AAC encoding.
- Achieves 1-3 seconds for HTTP and 0.4-0.7 seconds for HLS with FMUSER STB.
- Accepts AC input of 100V ±10% or 220V ±10% at 50/60Hz.

FMUSER FBE010 Compact IPTV Set-top Boxe Kits



- 4×1.2 GHz with 6000DMIPS for smooth streaming.
- 2GB RAM and 8GB Flash for apps, games, and recordings.
- Decodes up to 3840p@30Hz for stunning visuals.
- Flexible platform with support for various apps and codecs.
- Compatible with MPEG, H.264, VC-1 (video) and MP3, AAC (audio) codecs.



FMUSER FTA DVB-S/S2 Digital Satellite Finder



- Handheld meter with loop search, constellation analyzer, spectrum analyzer, and auto AZ/EL calculation.
- 3.5" HD screen displays satellite list, channels, and real-time power for intuitive troubleshooting.
- Integrated speaker alerts for low battery, powered by large capacity battery for extended use.
- Decodes and plays satellite channels on 3.5" HD screen, supports BISS/PowerVu auto roll and HDMI/AV output.

FMUSER Rack Mount Gigabit Ethernet Switch & CAT6 Cables (1,000m)



- Custom Gigabit Ethernet ports
- Simple plug-and-play setup with no software to install or configuration needed
- Supports desktop or rackmount placement with the necessary mounting hardware in the box
- Industry-leading 3-year limited hardware warranty
- Energy efficient design compliant with IEEE802.3az
- Silent operation ideal for noise sensitive environment

FMUSER IR Infrared Emission Line Kit



- 1 remote control extender, lightweight, small, solid. Used for hidden receivers.
- Standard 3.5mm jack + IR emitter, 1m cable.
- Real-time transmission, 38kHz, compatible with various devices.
- Extends remote control ability with IR Repeater kit.
- Controls A/V components like STB, receivers, audio systems, players.

FMUSER FTA Dual/Quad LNB for Satellite Dish



- Low noise and power consumption for clear signal
- Easy installation with universal compatibility
- Supports digital and HD channels
- Durable weatherproof housing
- Delivers stable signal in tough weather conditions

FMUSER RG6 RF Coaxial Cable & F-Type Connector



- Compatible with Cable Modems, TVs, Satellite Receivers, HD Antennas; works with Satellite Dish, CableTV, FTA, OTA, Satellite Internet, Cell Extenders, + more
- Low Loss for Clear Signal & Picture, Indoors/Outdoors, Durable PVC Jacket, 75 Ohms
- Weatherproof, Outdoor Rated, Double Sealed, Rubber Boot for Moisture Protection
- High Frequency, 18 AWG Conductor, Covers 2.3MHz+ Services & Providers



A Next-Gen IPTV Server

With the **FMUSER FBE700 IPTV Gateway Server**, you're not just investing in technology; you're investing in a solution that adapitates to your unique needs.



01 - FMUSER FBE700 - 8H8F



04 - FMUSER FBE700 - 16H8F



02 - FMUSER FBE700 - 8H16F



05 - FMUSER FBE700 - 24H0F



03 - FMUSER FBE700 - 16H0F



06 - FMUSER FBE700 - 0H16F

Versatile broadcasting that reaches every audience...

✓ CAM/CI Encrypted TV

✓ HDMI/SDI TV Content

✓ DVB-S/S2Free-to-air

✓ IPTV Network Content

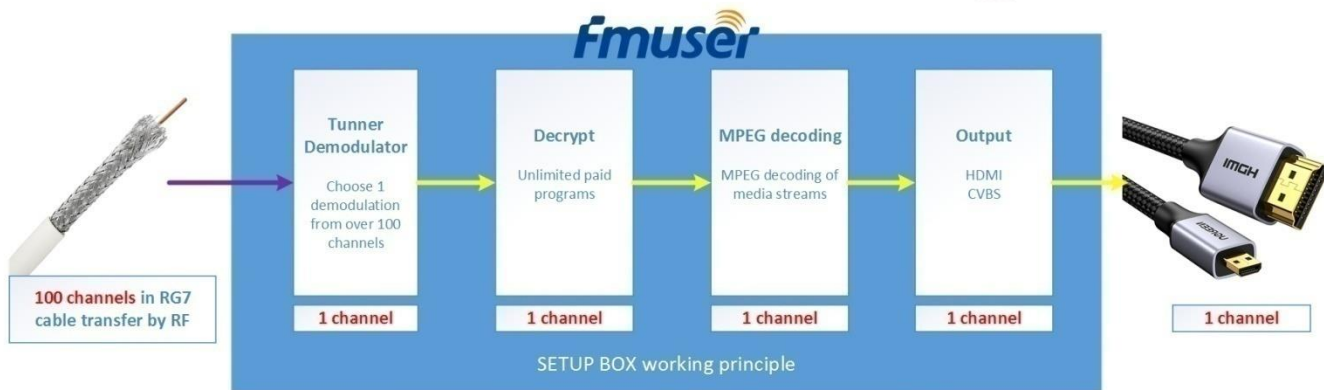
✓ UHF DVB-T2 TV

✓ RF DVB-T/ISDB/ATSC



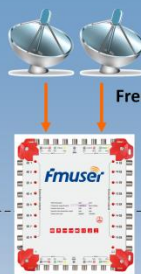
Architecture

Why does DSTV Canal+ output only 1 HDMI channel at a time?
(Despite having 100 channels?)

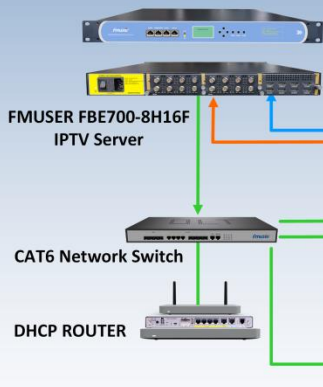


Each DSTV and Canal+ limit users to one channel of choice from over 100 at a time to increase subscription fees and set-top box sales.

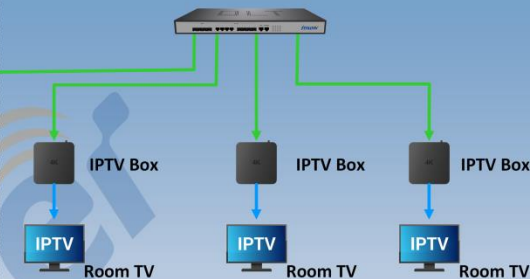
FMUSER FBE700 HOTEL IPTV Solution



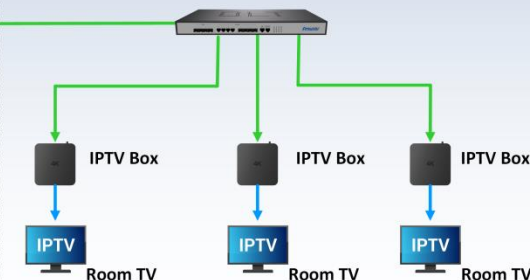
Server Room



Floor 1 Hotel Rooms



Floor 2 Hotel Rooms



Become a FMUSER business partner

- Don't know how to install an IPTV system?
 - › FMUSER provides online technical support
 - › FMUSER provides technical training and certification exams
- Don't know how to expand the business of system integrators?
 - › FMUSER provides multi-category business expansion training
 - › FMUSER provides a business model for rapidly expanding a large number of hotels



We Goes Beyond IPTV



**Design & Consulting
Solution**



**Engineering
Outsourcing Services**



**Internet-free
IPTV Solutions**



**Hospitality
TV Sets Solution**



**FM, AM, and TV Station
Equipment**



**Turnkey Radio Studio
Solutions**



**Smart Door Lock
Solutions**



**Digital TV Headend
Solution**



**Control Room Furniture
Solution**



**PA & Audio
Visual Solution**



**AI-based
Smart Hotel Solution**



**Integrated
Audio & Video System**

Explore FMUSER DVB Digital TV Headend Equipment



IP Modulator

16-32QAM / DVB-T / ISDB-T / ATSC Modulator
 8/16/32/48/64 QAM (DVB-C) Carriers Modulator
 8/16 DVB-T / 8/16 ISDB-T Carriers Modulator
 32/64 Analog TV RF out Modulator



4 / 8 / 12 / 16 / 24 HDMI in Encoder
 ASI IP out



8/12/16/24 HDMI/DVB-S/S2x In Encoder
 Modulator QAM (DVB-C) DVB-T ISDB-T OUT



8 / 16 / 24 DVB-S2 / DVB-T2 / ATSC Tuner In
 FTA Free Receiver Gateway ASI IP out



4 / 8 / 12 / 16 / 24 SDI in Encoder ASI IP out



2 / 4 / 8 DVB-S2 Satellite Tuner In CAM
 IRD Receiver with CI Slot



8/16/32 DVB-S/S2 / DVB-S2x / Transmodulator
 QAM (DVB-C) Carriers out Modulator



Steaming IPTV System for Hotel
 Hospital, Dormitories, Druise SHIP IPTV Gateway

Contact Info



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Quality is the priority

Of what we do in our
business through the
proccess.

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